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University Address

Department of Economics
Gamble 290 L. Centennial Drive
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Education:

- Ph.D in Economics, *University of Illinois at Urbana-Champaign*, October of 2005
- MS in Economics, *Getulio Vargas Foundation – Rio de Janeiro* - Brazil, July of 1999
- BS in Economics, *Federal University of Rio de Janeiro* - Brazil, March of 1997

Research Interests:

- Preferential Trade Agreements, Political Economy of Trade, and Spreading the Gains from Trade

Employment:

- Assistant Professor of Economics, *University of North Dakota*, Fall 2005 - present.
- Lecturer, *University of Illinois at Urbana-Champaign*, Spring 2005.
- Consultant, *World Bank*, 2004.
- Teaching Assistant, *University of Illinois at Urbana-Champaign*, Fall 2003 - Fall 2004.
- Consultant/Intern, *World Bank*, Summer 2002.
- Research Assistant, *University of Illinois at Urbana-Champaign*, Fall 1999 - Spring 2002.
- Instructor of Economics, *Catholic University of Rio de Janeiro*, Spring 1999.

Publications:

- "Industrial Targeting in Free Trade Areas with Policy Independence" (with Earl L. Grinols), *Canadian Journal of Economics*, Vol. 41 (2008), Issue 3, pp. 796-816.
- "An Enhancement of Modern Free Trade Area Theory" (with Earl L. Grinols), *Oxford Economic Papers*, Vol. 59 (2007), No. 2, pp. 219-225.

- “Market Access for Sale” (with Hiau Looi Kee and Marcelo Olarreaga), *Journal of Development Economics*, Vol. 81 (2007), Issue 2, pp. 79-94.
- “Economic Integration without Policy Coordination: The Case of Mercosur” (with Werner Baer and Tiago Cavalcanti), *Emerging Markets Review*, Vol. 3 (2002), No. 3, pp. 269-291.

Working Papers:

- “Rules of Origin and Gains from Trade” (with Earl L. Grinols), *Development Studies Working Paper #249*, *Centro Studi Luca d’Agliano*. (Submitted)
- “Substitution and Protectionism: Latin America’s Trade Policy and Imports from China and India” (with Giovanni Facchini, Marcelo Olarreaga, and Gerald Willmann), *Policy Research Working Paper #4188*, *World Bank*. (Revise and Resubmit)
- “The Role of Importers and Exporters in the Determination of the U.S. Tariff Preferences Granted to Latin America”, *Policy Research Working Paper #3518*, *World Bank*. (Revise and Resubmit)
- “The Customs Union issue: Why do we observe so few of them?” (with Giovanni Facchini and Gerald Willmann), CESifo working paper #2426.
- “Substitutability and Trade Protection in the U.S.” (with Gerald Willmann), working paper.
- “Transition to Market and Stepwise Pareto Improvements” (with Earl L. Grinols), working paper.

Honors, Grants and Fellowships:

- Meritorious Teaching, Research, and Service Award (College of Business and Public Administration), *University of North Dakota*, 2007.
- Research Fellow at the *Centro Studi Luca d’Agliano*, University of Milan, Italy.
- Summer Research Grant (College of Business and Public Administration), *University of North Dakota*, 2007.
- Meritorious Research Award (College of Business and Public Administration), *University of North Dakota*, 2006.
- *World Bank Research Grant*, 2006.
- Summer Research Grant (College of Business and Public Administration), *University of North Dakota*, 2006.
- *Jorge Paulo Lemann Fellowship*, 2004-2005.
- *Hewlett Foundation Research Grant*, December 2001 and May 2002.
- *CAPES Fellowship* (Brazilian Government Agency), 1997-1998 and 2000-2003.

- *Jorge Paulo Lemann Scholar*, University of Illinois at Urbana-Champaign, 1999-2000.
- Scholarship from the National Council for Scientific Development (*CNPQ*, Brazil), 1995-1997.

Professional Presentations:

- Fall 2008: Southern Economic Association Annual Meeting and *Xavier University*, "The Customs Union issue: Why do we observe so few of them?", with Giovanni Facchini and Gerald Willmann.
- Spring 2008: *Syracuse University*, *University of Delaware*, *Kent State University*, "Substitutability and Protectionism: Latin America's Trade Policy and Imports from China and India", with Giovanni Facchini, Marcelo Olarreaga, and Gerald Willmann.
- Fall 2007: Southern Economic Association Annual Meeting, "Substitutability and Protectionism: Latin America's Trade Policy and Imports from China and India", with Giovanni Facchini, Marcelo Olarreaga, and Gerald Willmann.
- Spring 2007: Midwest International Economics Conference, "Substitutability and Protectionism: Latin America's Trade Policy and Imports from China and India", with Giovanni Facchini, Marcelo Olarreaga, and Gerald Willmann.
- Fall 2006: International Atlantic Economic Conference, "Industrial Targeting in Free Trade Areas with Policy Independence", with Earl Grinols.
- Summer 2006: *World Bank* Seminar, "Substitutability and Protectionism: Latin America's Trade Policy and Imports from China and India", with Giovanni Facchini, Marcelo Olarreaga, and Gerald Willmann.
- Spring 2006: Midwest International Economics Conference, "Existence of Equilibrium in Welfare-Enhancing Free Trade Areas", with Earl Grinols.
- Fall 2005: Midwest International Economics Conference, "The Role of Importers and Exporters in the Determination of the U.S. Tariff Preferences Granted to Latin America".
- Spring 2004: Midwest International Economics Conference, "Market Access for Sale", with Hiau Looi Kee and Marcelo Olarreaga.
- Fall 2003: Midwest International Economics Conference, "Industrial Targeting in Free Trade Areas with Policy Independence", with Earl Grinols.

Referee Activities:

- Economic Journal, Economics & Politics, Contemporary Economic Policy, Journal of Economic Integration, Quarterly Review of Economics and Finance, Pesquisa e Planejamento Econômico (Brazil), and Economia Aplicada (Brazil).

Courses Taught:

- Econ 338, International Economics, Spring 2006 and Spring 2007.
- Econ 201, Principles of Microeconomics, Fall 2005, Spring 2006, Fall 2006, Summer 2006, and Fall 2008.
- Econ 210, Introduction to Business and Economics Statistics, Summer 2006.
- Econ 438, International Money and Finance, Fall 2005, Fall 2006, Fall 2007, and Fall 2008.

Professional Associations:

- American Economic Association
- Association of Christian Economists