BIODIESEL MAGAZINE
The #1 Source of Information for and about Biodiesel Producers and Industry Pros.

Biodiesel Magazine is a bi-monthly trade journal dedicated to objective, independent coverage of biodiesel news, events and information relevant to the global industry. With editorial focus on U.S. and international methyl ester manufacturing, trade, distribution and markets, Biodiesel Magazine also provides valuable insight into feedstock and market share competition from the non-ester renewable diesel sector.

Learn More: www.biodieselmagazine.com
Follow Us: twitter.com/BiodieselMag | www.facebook.com/BiodieselMagazine

BIOMASS MAGAZINE
The #1 Source of Information for and about Biomass Industry Pros.

Biomass Magazine is a monthly trade publication tailored to serve companies and organizations engaged in producing or utilizing biomass power and heat, advanced biofuels, biogas, wood pellets and biobased chemicals. In addition to policy, regulation, project finance, technology and plant management, the publication maintains a core editorial focus on biomass logistics: generating, cultivating, collecting, transporting, processing, marketing, procuring and utilizing sustainable biomass.

Learn More: www.biomassmagazine.com
Follow Us: twitter.com/ BiomassMagazine | www.facebook.com/BiomassMagazine

PELLET MILL MAGAZINE

Pellet Mill Magazine delivers discerning, data-driven content -- features, technical contributions and expert commentary -- to professionals in the densified biomass fuel business. As a supplement to Biomass Magazine, Pellet Mill Magazine covers a broad range of issues affecting producers and distributors of pellets, from production technology, plant management and international sales to pellet standards, policy and environmental regulation.

Learn More: www.biomassmagazine.com
Follow Us: twitter.com/PelletMillMagazine | www.facebook.com/PelletMillMagazine

ETHANOL PRODUCER MAGAZINE
The #1 Source of Information for and about Ethanol Producers and Industry Pros.

Since 1995, Ethanol Producer Magazine is the ethanol industry’s premier trade journal. With its commitment to editorial excellence and high-quality print production and distribution, it is widely recognized as the business-to-business publication of note throughout the global ethanol industry. With compelling profiles, insightful news and commentary, and engaging features on plant optimization, research, science, technology, equipment, environmental health and safety, compliance, marketing, policy and industry events, Ethanol Producer Magazine is the magazine ethanol producers turn to.

Learn More: www.ethanolproducer.com
Follow Us: twitter.com/EthanolMagazine | www.facebook.com/EthanolProducer
THE BAKKEN MAGAZINE

The Bakken magazine is a monthly magazine focused on exploration & production, logistics, infrastructure & construction, and products & technology in and around the Bakken region. Readers gain knowledge on the most important industry & community news, data, events and policy affecting companies doing business or looking to do business in the Bakken region. The Bakken's readership includes oil & gas executives, drilling contractors, legislators, industry suppliers, organizations and key-decision makers working in the Bakken oil play.

Learn More: www.thebakken.com
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UAS MAGAZINE

UAS Magazine is the only monthly publication, exclusively highlighting the most critical developments and cutting-edge technologies for unmanned aerial systems in the civil, agriculture, defense and commercial markets worldwide. UAS Magazine's readership includes executives, directors, managers and operators from companies and organizations focused on expanding their knowledge of unmanned aerial systems. UAS Magazine is an industry hub connecting decision-makers, who are looking for new technologies, with the most innovative companies.

Learn More: www.theuasmagazine.com
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BBI INTERNATIONAL EVENTS

April 20-22, 2015
International Biomass Conference & Expo
www.biomassconference.com

June 1-4, 2015
International Fuel Ethanol Workshop & Expo
www.fuelethanolworkshop.com

June 27-29, 2015
The Bakken Conference & Expo
www.bakkenoilconference.com

October 26-28, 2015
National Advanced Biofuels Conference & Expo
www.advancedbiofuelsconference.com
ACCOUNT MANAGER

BBI International is seeking a sales professional for the position of Account Manager. Candidates will be responsible for selling advertising & sponsorships for trade magazines, websites, newsletters, conferences & trade shows in the biomass, ethanol, biodiesel, Bakken and UAS industries. Sales process is conducted primarily over the phone as clients are located throughout the world. Moderate travel to industry conferences & trade shows is required.

Responsibilities:

- Developing business relationships with decision makers within companies that are vying for market share within the industries served.
- Uncovering customer's critical business issues and creating a solution to deliver a measured value for the customer.
- Responsible for growing existing accounts and developing new business.
- Consulting clients on strategic planning for market penetration
- Managing sales pipeline to maximize revenues within BBI's sales process methodology.

Recommended Skills:

- Demonstrated & successful sales experience in a business to business environment
- Experience selling to marketing, sales and/or C level executives
- Strong business acumen with proven experience in thinking strategically and implementing tactically

Benefits:

- Generous Benefits package based on experience

Interested candidates should send a resume and cover letter, outlining relevant experience and skills, via email to: careers@bbiinternational.com.