**Company Description:**
Look inside many of the world’s most recognizable landmarks, and you will find Victaulic. Whether it’s joining the piping systems at the Hoover Dam or the Bird’s Nest National Olympic Stadium in Beijing, Victaulic is there. Founded in 1919 and headquartered in Easton, Pennsylvania, Victaulic is the world’s leading ISO 9001 certified manufacturer of mechanical pipe-joining products with over 3,500 employees worldwide. Victaulic has led the industry for more than 95 years and continues to grow its outside sales team. At Victaulic, we don’t sit back and enjoy success. We move forward and strive to grow. We are the global leader in mechanical pipe joining innovations, and have the most tenured, largest, and best-trained sales team in the industry. We continue to add high-powered sales representatives to our company, and help them build a successful career with our leading organization. Victaulic sales representatives are out on the road every day, meeting with valued customers, visiting job sites, and building relationships with key stakeholders to ensure continued growth and success. Our sales team consists of self-starters with strong problem solving skills, mechanical aptitude, the ability to communicate effectively with a diverse customer base, and a powerful drive to succeed.

**Position Description:**
The Sales Internship program is a 10 week exploration that provides a well-rounded, real-world look in to what it means to be a sales professional at Victaulic. Sales Interns begin their journey at our corporate headquarters in Easton, PA for the first half of the internship program. For those five weeks at Headquarters, they participate in sales training as well as complete several rotations through key sales support departments. Their time is spent gaining the product knowledge and sales foundation they need to be successful in the field. At the completion of their corporate rotations, sales interns spend the remaining five weeks in the field shadowing sales representatives and managers, applying their skills and actively participating in sales activities. Field assignments and locations will be determined by the program facilitators. Sales Interns should expect to participate in the following activities:

- Gain exposure to sales support departments such as Sales Training, Marketing, Customer Care, Engineering, Manufacturing, and Operations
- Hands-on exposure to Victaulic products
- Sales Calls
- Site Visits
- Sales Presentations
- Competitive Analysis

The Intern will be also mentored and trained in problem solving techniques, sales techniques and product knowledge.

**Qualifications:**
- Major: Marketing, Sales, Communication, Business, Related
- Superior presentation skills
- Excellent verbal and written communication skills
- Team collaboration
- Must be graduating in December 2015 or May 2016 to be considered
- Must be able to commit to the full 10 week program

[www.victaulic.com/careers](http://www.victaulic.com/careers)

Equal Opportunity/Affirmative Action Employer