Company: Victaulic

Corporate Description: Founded in 1925 and based in Easton, PA, the Victaulic Company is the world's leading ISO 9001 certified manufacturer of mechanical pipe-joining products - couplings, fittings, and valves with 4,000 employees worldwide. The company is continuing to experience significant growth and is seeking to add to its staff in selected territories globally. Today, Victaulic piping solutions can be found at work the world over - in small to large commercial and industrial HVAC and fire protection applications, safely moving large volumes of wet and dry mediums in industrial piping, oilfield, and mining operations, and at your local municipal waste and waste water treatment plant. What began as simply a faster, easier and more efficient way of joining pipe has evolved into a whole new approach to solving piping solutions, setting the global standard for piping, efficiency, and performance reliability.

Job Description: The Oil and Gas Business Development Sales position will focus on developing business in the Oil, Gas and Chemical related markets for the Bakken Shale Field Territory for all of the company's engineered products and solutions by calling on Exploration and Production co’s, consultants, owners, contractors and supporting the local Victaulic distributors.

Location: Minot, North Dakota

Requirements: A BE / BS / B Tech degree in Mechanical, Chemical, Petrochemical or Civil Engineering, Preferred. A demonstrated knowledge of Oil, Gas and Chemical industry processes, industry standards and requirements. Understanding and appreciation of Total Installed Costs, construction schedules and risk assessment as related to industrial construction and product installation. Familiarity with estimating, bid proposals, generation, and submission, negotiations and project follow through. Strong communication skills including oral presentations, written documentation and computer proficiency. Self-motivated, confident. Possess strong mechanical aptitude. Strong written and verbal communication skills, professional presentation

Organization Contact: Judy Tierney, Corporate Recruiter
jtierney@Victaulic.com 610-923-3826

Interested candidates should apply directly to our career webpage
http://tbe.taleo.net/NA11/ats/careers/requisition.jsp?org=VICTAULIC&cws=1&rid=315

Marketing Internship Coordinator: Dr. Askim-Lovseth
Gamble Hall – Room 175D
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